



AREBS 2024

Air Conditioning, Refrigeration & Building Services Exhibition

28-30 MAY 2024 | ICC SYDNEY

“It is the place to be seen in this market.”

Australia's only HVAC&R and building services trade exhibition, providing real solutions and unparalleled access to global technologies, products and suppliers.



Welcome to ARBS

One of Australia's largest and most successful trade shows, ARBS has been servicing the HVAC&R and building services industry since 1998. We can attribute the ongoing success of ARBS to our member associations who understand that connecting with their industry participants on a regular basis is paramount.

At ARBS we understand our industry, we work for our industry and our exhibition outcomes and profits are directed back into the industry. Our sole purpose is to bring the industry together once every two years to network, inform, support and promote our participants, both exhibitors and visitors.

Benefits

As an exhibitor you will receive the following benefits:

- Full company and product listing and links on ARBS website
- Exhibitor lead scanning via the free APP, allowing you to collect vital leads to build your contact base
- The support of highly targeted advertising, marketing and public relations campaigns. Marketing mediums include a dedicated website, social media, electronic newsletters, ads and inserts in print media, radio, direct mail and extensive coverage in specialist industry publications, both print and online.
- Free standard forklifts (to and from your stand only). Does not include repositioning
- Free exhibitor directory listing and short profile, distributed via our Exhibitor Directory
- Unlimited free visitor invitations

"Probably the best ARBS I have attended, and I have been to them all."

Exhibiting at ARBS will allow you to:

- Network with thousands of genuine buyers and industry colleagues
- Meet and convert new customers face to face
- Demonstrate and showcase your business, people and products
- Build and consolidate relationships with existing customers
- Strengthen your brand image or launch new products
- Stay in touch with the industry and your competitors

Be one of over 300 exhibitors from around Australia and globally, with 2024 expected to bring back many more international exhibitors than ever before.

Our philosophy is simple, be there and be seen.

Products

The product categories represented at ARBS are too numerous to list but here is a snapshot:

- A/C - Automotive/Transport, Central Plant, Commercial, Ducted Systems, Industrial, Package units/Splits, Residential
- Air Purification
- Air Quality Control
- Building Automation Systems
- Chillers
- Component Parts
- Computer Software
- Controls
- Cooling Towers
- Design
- Ducting
- Dust/Fume Control
- Electrical Services
- Energy Management
- Environmentally Sustainable Design
- Fans
- Filters/Filtration
- Fire Systems
- Food & Beverage Equipment
- Geothermal Technology
- Heat Exchangers
- Heat Pumps
- Heating Systems
- HVAC System Design & Systems
- Indoor Air Quality
- Insulation Lighting
- Natural Refrigerants
- Noise & Vibration
- Parts & Repairs
- Pumps
- Refrigerants
- Refrigeration – Commercial, Industrial, Residential
- Safety Equipment
- Solar Air Conditioning
- Tools & Accessories
- Ventilation
- Water Treatment



People

ARBS consistently attracts a large, qualified visitor audience in excess of 7,500 from Australia, New Zealand and internationally. Here's a snapshot of our attendees:

Architects and Building

Designers: Architects (commercial & industrial), building designers, draftsmen, estimators, graphic designers, specifiers

Building Owners and Managers:

Asset managers, property developers, facility managers, financiers, investors, waste services, insurance & risk managers, operations managers, tenderers

Contractors: Contracting firms, installers, project managers, purchasers, assessors

Engineers: Consulting, design, mechanical, commissioning, hospital, hotel, plant, civil, electrical, environmental, structural,

sustainability consultants, energy consultants, IAQ, software

Educators: Lecturers, training organisations, mechanical engineering faculties, students

Food Manufacture, Storage and

Transport: Caterers, research, scientists, logistics specialists, processors, food production

Government: Asset managers, facility managers, town & civil planners, regulators, utilities managers, government departments, power generation

Manufacturing: Exporters, importers, distributors, agents, OEMs, wholesalers, equipment sellers, production managers,

"It was great catching up with industry contacts. I had the chance to meet people that I have been dealing with for a long time, in person."

quality controllers, software developers

Professionals: Accountants, administrators, company directors, human resources, marketing, sales, recruitment, associations

Service and Maintenance:

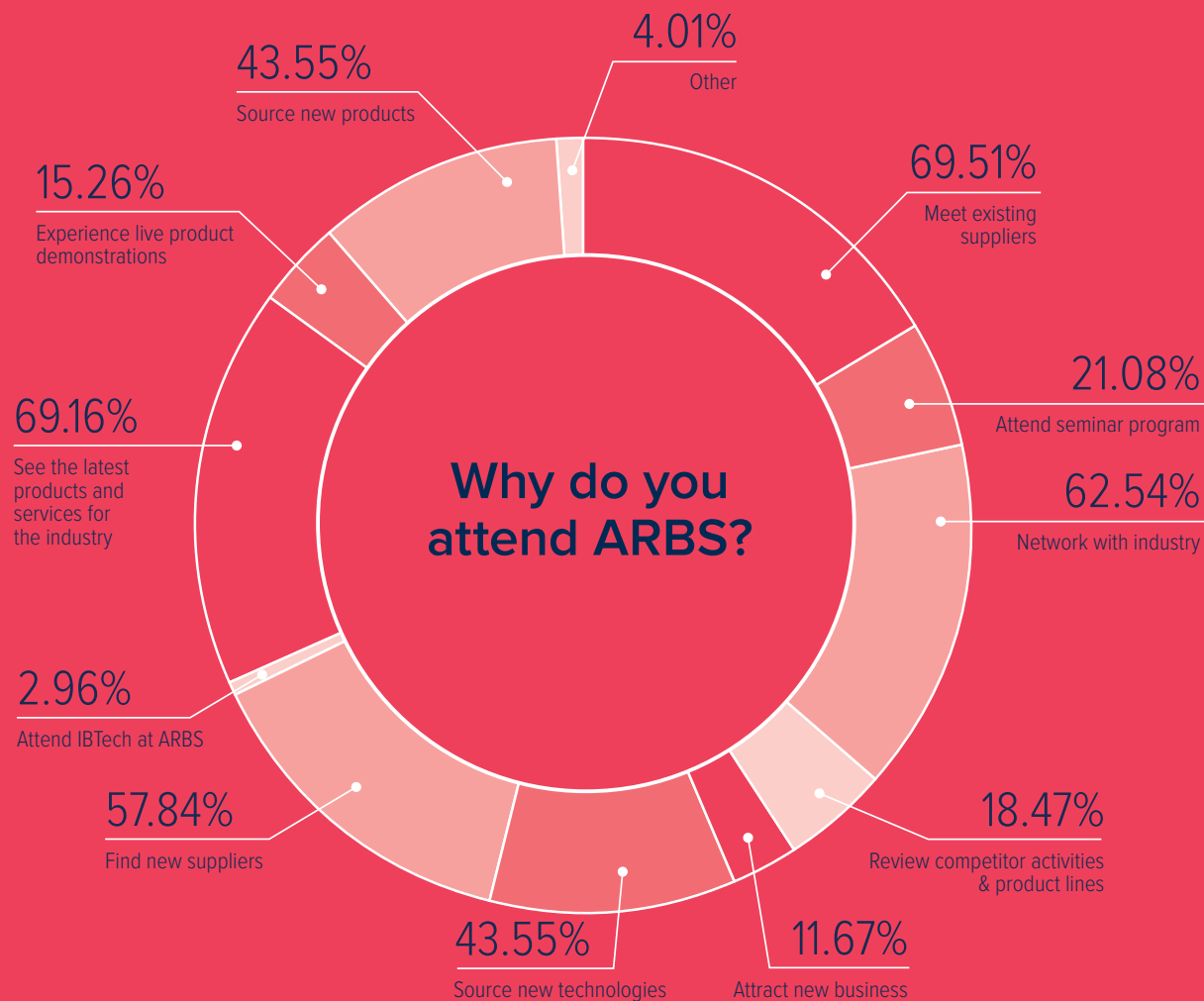
Maintenance technicians, Installation technicians, mechanics, plumbers, refrigeration mechanics, machinists, fitters, service personnel, electricians, quality control, supervisors, apprentices, customer service

Other: Principal purchasers, business operators, decision makers, product end users.

People

66

"It was fantastic to be back at an ARBS event, seeing both familiar and new faces, demonstrating our products and sparking great conversations."



Costs

"A fantastic event for anyone wanting to learn more about new technology and products within the HVAC industry."

Space only	AU \$530 per m ²
Standard shell	AU \$600 per m ²
Premium shell	AU \$630 per m ²
Poster stand	AU \$2750 each
Co-exhibitor	AU \$250 each

NOTE: all prices are ex GST. GST will be added at invoice

Space only: floor space only, carpet included if requested, no walls, no electrics/lighting or signage

Shell scheme: various options available in both standard and premium versions, please see our website for more details.

Poster stand: half size standard shell option of 4.5m²

STAND OPTIONS

BOOK YOUR STAND

Inclusions:

- Carpet is included unless otherwise advised
- Access to lead scanning
- Forklift (standard) delivery to and from your stand – doesn't include repositioning
- Basic aisle cleaning & rubbish removal
- Exhibitor Lounge access with free refreshments
- Exhibitor Cocktail event
- Company listing on ARBS website and visitor APP
- Company listing in printed Exhibition Directory
- Testing & tagging of exhibitor appliances
- Technical presentation theatre bookings
- Meeting rooms – bookings essential
- Electricity usage – not including access & connections

Payment terms: 30% Deposit to be paid upon booking.
70% Balance to be paid before 31/12/2023*

*Conditions apply to date of booking – see our full Terms & Conditions for details

Details

EXHIBITION OPENING HOURS

Tuesday 28 May	10am-6pm
Wednesday 29 May	10am-6pm
Thursday 30 May	10am-4pm

CONTACT DETAILS

For more information please contact us on 03 9002 4099 or email us at arbs@arbs.com.au PO Box 4153, McKinnon VIC 3204

ARBS EXHIBITION is fully supported by its member associations who are actively involved in the staging of the exhibition and its associated events. Proceeds from the exhibition are returned to the industry via our member associations activities and through the ARBS Foundation.



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